Apply to conduct a session at the
2026 Florida City and County Management
Association Conference
Orlando - May 28 and 29, 2026

The FCCMA Annual Conference historically brings together over 300 city and county managers, assistant/deputy managers and department heads for training and networking.

Companies are invited to apply to present a session, with up to four case studies selected.

This is your chance to demonstrate thought leadership and showcase your innovative solutions. It's also a chance for your government partners to share successes with their peers.

What we look for:
- *Government co-presenters are required.* They do not need to be from Florida.
- Engaging sessions.
- Provide actionable tools, strategies or lessons for government attendees.
- New, innovative topics addressing government priorities and challenges are preferred.
- Sessions should focus on case studies, best practices, or lessons learned from your work with government organizations. Sessions cannot be a sales pitch.
- Sessions should avoid excessive branding or promotional content and cannot imply FCCMA endorsement. Light branding, places to learn more, and contact info are fine.

How sessions work:
- Sessions are one hour and fifteen minutes (75 minutes) including Q&A.
- Up to three concurrent sessions occur during each time block.
- Sessions are presented on either Thursday, May 28 or Friday, May 29. Assignment made by FCCMA based on the conference schedule.
- A/V and room set-up are provided.
- Selected sessions are required to become a $5,000 Sponsor. Details on next page.

Topic ideas:
- All ideas are welcome if the topic is relevant to Florida local government.
  To jump start your thinking, here are some areas of current interest:

Compensating/recruiting staff	Partnering with elected officials
Engaging citizens	Revenue management
Improving/streamlining processes	Winning/managing grants
Infrastructure needs	Technology use
Meeting statutory requirements	Working with FEMA

- Your session does not need to address one of the above. Tell us your good idea!

Need help with your proposal? Reach out for a consultation session. We're happy to help you craft a strong submission.   Dani Dahlberg, (813) 749-7133 (landline), dani@lgmatters.com

Applications must be returned no later than Friday, January 9, 2026

2026 Conference Presentation Application

How to apply:
We want this to be easy for you. A one-page application is great, please include:
1. Company Name
2. Suggested session title for program (10 words or less)
3. Suggested session description for program (70 words or less)
4. Coordinator for session submission (Name, title, phone & email)
5. Corporate Presenter(s) (Name, title, phone & email)
6. Government Presenter(s) (Name, title, jurisdiction, phone & email)
7. Synopsis or Description of project to be presented
8. Actionable takeaways (strategy, tool, or insight that can be applied by attendees, etc.)
9. Engagement ideas (interactive discussion, live poll, group exercises, etc.)

What happens next:
- I will meet with your corporate team to learn more about the project or program and how you envision the session. <u>That 1-hour meeting must occur no later than January 20.</u>
  - The entire corporate presenting team is needed. If necessary, consider submitting early to accommodate January 20 deadline.
- Following that, I will have a short talk with your government presenter(s) to hear their perspective on the project and confirm their participation in the presentation.
- The FCCMA committee will review all applications.
- All sessions are selected by the end of February.
- Selection is at the sole discretion of FCCMA.

If you are selected:
- *<u>Selected companies are required to become a $5,000 Solution Session Sponsor.</u>*
- Sponsorship includes one full registration (sessions and multiple networking events).
- All sponsors receive the registration list, are included in the program and signage, and can provide materials for inclusion in the conference bag.
- Booths are not included, but premier locations are held for Session Sponsors at the normal cost of $1,500. Booths include two exhibit hall badges (not registrations).
- Following the conference, FCCMA emails presentations to all government registrants.
- Note: All travel, lodging, and presentation-related costs are the company's responsibility.

**Applications must be submitted no later than Friday, January 9, 2026
to Dani Dahlberg at dani@lgmatters.com**

Questions? Learn more or brainstorm ideas. We're here to help and appreciate your consideration. **Contact**: Dani Dahlberg, (813) 749-7133 (landline), dani@lgmatters.com